Play it safe with Trade Compliance software

Trade Compliance Management



#### Fast facts



1979

40+ years of experience



750+

employees from 20+ countries



18

offices in 12 countries



7000+

businesses in 80 countries running AEB software



25+

years of experience in the cloud



100%

employee-owned and owner-operated



Responsibility

Promoting educational projects through the AEB-Stiftung



# Software for global trade and logistics

#### **Customs Management**

Export Filing & Import Filing

Customs Broker Integration

Product Classification

Origin & Preferences

Supplier Declaration Exchange

EMCS Filing

#### Trade Compliance

Compliance Screening

**Product Classification** 

**Export Controls** 

License Management

Risk Assessment

#### **Logistics & Supply**

Chain

Carrier Connect

Freight Cost Management

Transport Management

Warehouse Management



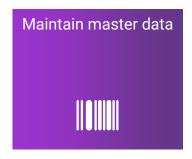
**AEB** cloud

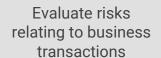
Cloud solutions fine-tuned to your business

Classification done right, with the right master data.



## Overview of master data management







Screen against personal sanctions



Screen business transactions in compliance with legal specifications



Manage licenses and approving transactions



Create customs declarations



Classification

Product Classification

Risk Assessment Compliance Screening

Export Controls

Licence Management Export Filing Customs Broker Integration

# Challenges

Determining relevant sections, chapters, headings

Checking precise language and comments

Evaluating attributes of goods (material properties, use, function, age)

Classifying manually

Applying other regulatory content (general provisions)

Difficulty in including outside parties

Manual workflow / process integration (cross-system)

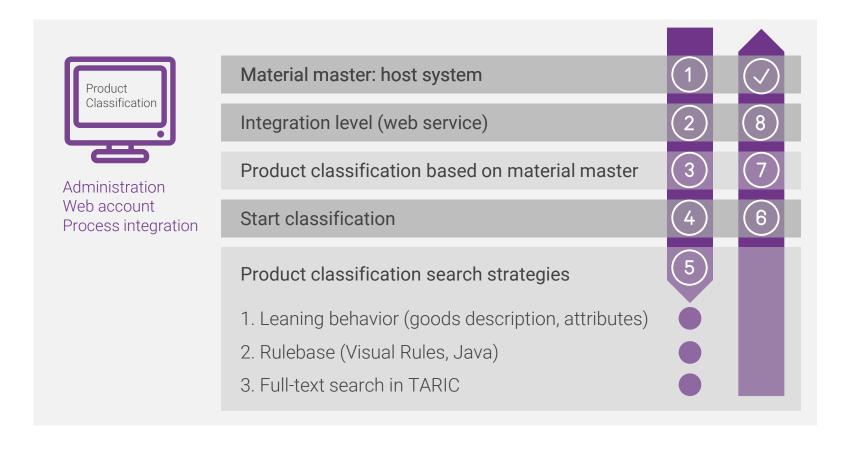
No complete, centralized data management

No guarantee of internationally uniform classification

No proof management

Annual commodity codes changes

## Product Classification System



- Materials to be classified
- Auto-apply
- Classify" worklist
- Search strategies
- Results threshold / decision
- Approval
- Material master synchronization
- Transfer to material master
  Process integration

#### Product Classification: Benefits



Worldwide applicability with content from up to 150 countries



Automated classification thanks to learning strategy



Customs tariffs and nomenclatures via AEB data service



Year-end updates



Reliability and better compliance



Management of all key data in one place



License required? Export Controls provides clarity.



### Export control check overview

Where to? What? Who? What for? Maintain master data Evaluate risks Screen against Screen business Manage licenses and Create customs relating to business personal sanctions transactions in approving declarations transactions transactions compliance with legal specifications **Embargoes &** Business partners licensing requirements **Export Filing** Product Risk Compliance Export Licence **Customs Broker** Classification Screening Controls Management Assessment Integration

# The four steps of export control

Who?

Where to?

What?

What for?



Critical business partners

Anti-terrorism regulation
Country embargoes
Country-independent
sanctions

Critical countries

Total embargo Partial embargo Arms embargo



Critical goods

Dual-use number

EU dual-use number

ECCN



Critical end-use

**Compliance Screening** 

Export Controls – Licence Management – Risk Assessment

# What? Critical goods



## Implementation project process

Project steps

1. Introduce AEB product classication

2. Cleanup of Master data

3. Automatic suggestion of classifications

4. Introduce AEB Export controls

5. Full implementation with blocks + licenses

#### **Additional functionalities**

- Automatic approval of classifications
- Additional classifications (not only for export control / commodity codes)
- Automatic approval of licenses
- Additional manual restrictions
- Additional languages



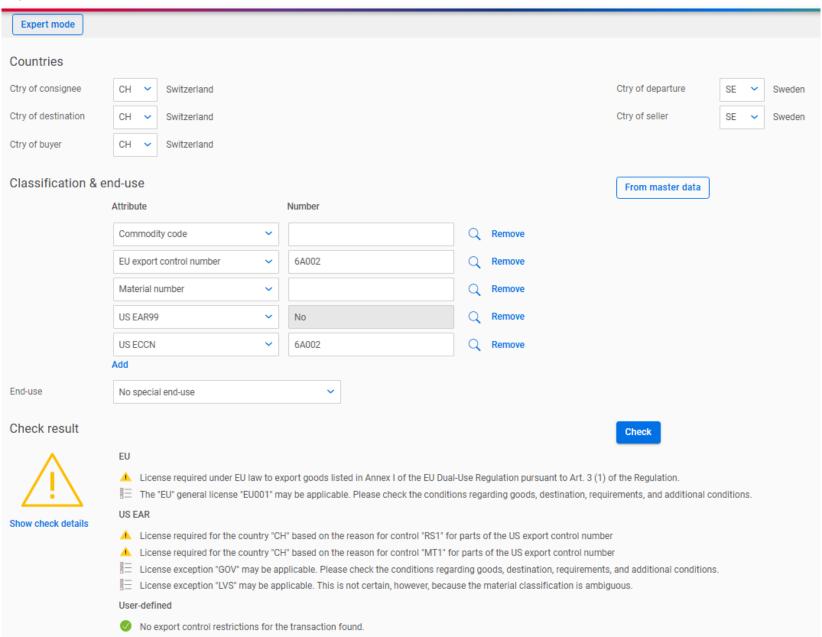
**AEB** cloud

Personalization:

- Data
- Processes
- Apps

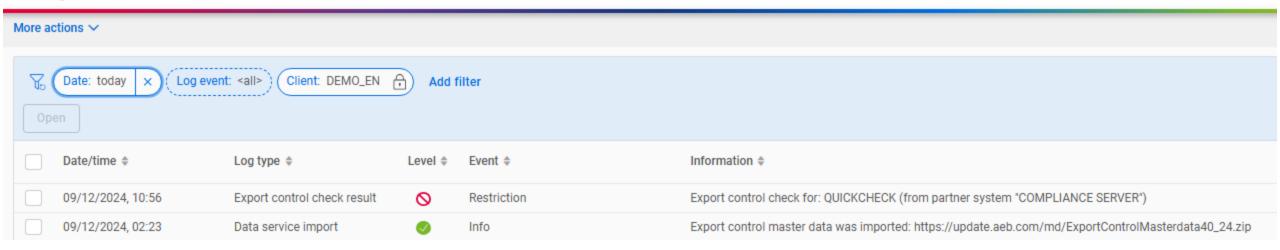
#### Quick check – Export controls

#### \*Quick check



#### Logs

#### EC - Logs



# AEB aeb.com